

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 06971 281647Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 SSO-00 NEAE-00
/020 W

-----006924 281650Z /47

O R 281629Z SEP 78
FM AMEMBASSY TUNIS
TO SECSTATE WASHDC IMMEDIATE 2719
INFO USDOC WASHDC

UNCLAS TUNIS 6971

COMMERCE FOR CAGNE/CLEMENT

E.O. 11652: N/A
TAGS: BDIS, TS
SUBJ: PAPER PULP DISPUTE

TO: MR CORTLANDT SNYDER
SERLING INTERNATIONAL
SAN FRANCISCO, CA 94108

MR MOTEMI, DIRECTOR OF SUPPLY, SOCIETE TUNISIENNE
DE PAPIER ALFA HAS JUST LEFT MY OFFICE AFTER GIV-
ING HIS VERSION OF THE PROBLEMS YOU AND HE HAVE
HAD IN ATTEMPTING TO CONSUMATE HIS ORDER FOR
ONE THOUSAND TONS OF WESTERN CANADIAN BLEACHED
SOFT WOOD KRAFT. IN SPITE OF MANY PROBLEMS AND
MISUNDERSTADINGS THAT HAVE OCCURRED, MR MOTEMI
IS WILLING TO ACCEPT YOUR TELEX OFFER OF SEPTEMBER
26, IE, SHIPPING VIA THE VESSEL "HOEGH MERIT" ON
OR ABOUT OCTOBER 5 AND INCREASING THE LETTER OF
CREDIT TO \$350,000. MR MOTEMI HAS ASSURED ME
THAT HE WILL AMEND THE LETTER OF CREDIT TOMOR-
ROW VIA TELEX FROM BANQUE NATIONALE DE TUNISIE
TO BANK OF AMERICA, SANFRANCISCO. WHAT HE WOULD
LIKE FROM YOU IS YOUR ASSURANCE THAT THE TERMS OF
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YOUR LATEST OFFER WILL NOT CHANGE AGAIN. HE HAS
AN IMPORT LICENSE THAT WILL EXPIRE ON OCTOBER 14.
IF THE KRAFT IS NOT SHIPPED BY THAT DATE, HE WILL
BE FORCED TO REAPPLY FOR ANOTHER LICENSE WHICH MAY
TAKE MONTHS TO RECEIVE. MY ONLY ROLE IN ALL OF
THIS IS TO ASSIST BOTH THE AMERICAN AND TUNISIAN
SIDES TO REACH A SATISFACTORY CONCLUSION. THERE-

FORE, IF I CAN BE OF ANY ASSISTANCE, PLEASE DO NOT
HESITATE TO CONTACT ME. SINCERELY YOURS, MICHAEL
F. GALLAGHER, ECONOMIC/COMMERCIAL OFFICER.
AMERICAN EMBASSY
TUNIS, TUNISIA.
KING

NOTE BY OC/T: TUNIS 6971 PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Event:
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TAGS: BDIS, TS
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